## Board of Directors Meeting Agenda

Thursday, October 19, 2023-5:30-6:30pm Location: https://us02web.zoom.us/j/8376386444

## Call to Order \& Welcome

Calvert-Baxter
Dr. Sunita Vadakath - welcome!

## Consent Agenda

Calvert-Baxter
August 20, 2023 Board of Directors Meeting Minutes, 2022 Financial Review, July \& August 2023 Financial Reports, Board Application from Niki Napolitano

## Executive Director Update

Branigan

- Women of Achievement Awards Recap
- Fundraising \& Grant Applications Successes
- Suggestion for Board Meeting Schedule in 2024: Meet January, March, May, July (?), September, November.
- Programs for November \& December 2023.


## Strategic Planning

Branigan

- Review of Strategic Plan Draft - discuss additions (in blue) and deletions (highlighted)
- Feedback

Next Meeting: December 14, 2023-5:30-6:30pm on Zoom!

## 2023 Board of Directors

Carole Calvert-Baxter - Chair, Melissa Whitford - Vice Chair, Rebekah Kilpatrick - Treasurer, Raquel Perez - Secretary Beth Roszatycki - Past Chair, Kelsey Adkins, Margie Bach, Ivy Braden, Vanessa Guerra, Viloshinee Murugan, Dr. Sunita Vadakath, Candace Whitfield

# Board of Directors Meeting Minutes <br> Thursday, August 24, 2023 5:30-6:30pm <br> Location: Zoom 

Present: Margie Bach, Ivy Braden, Carole Calvert-Baxter, Vanessa Guerra, Rebeka Kilpatrick, Viloshinee Murugan, Raquel Perez, Beth Roszatycki, Candace Whitfield and Melissa Whitford. Staff: Moira Branigan, Erica Armstrong. Excused: Kelsey Adkins

## Call to Order

- Carole Calvert-Baxter called the meeting to order at $5: 31 \mathrm{pm}$.


## Consent Agenda

- Calvert-Baxter introduced the consent agenda which includes:July 202023 Board of Directors Meeting Minutes and the updated 2023 Grants Spreadsheet.
- No items were taken from the Consent Agenda for discussion.
- Ivy Braden made a motion to approve the Consent Agenda as presented, Beth Roszatycki seconded. The motion passed.


## Executive Director Update

- Moira Branigan provided a brief recap of the 2023 Women of Achievement planning, including the honorees, and details of the event.
- Board discussed the opportunity to generate some "feel good" stories about the honorees.
- Profiles of all of the women will be added to the website, the press release will be shared the following week.


## Strategic Planning Discussion

- Discussion of the Strategic Plan (in its draft form) and Branigan asked the Board to break up into groups to ensure the list of goals is as comprehensive as possible.
- Ideas shared:
- Innovation: work smarter not harder, Board Effect, using AI for grant writing,
- Organizational Development: build partnerships and add quality training, share more program details with the Board and the public. More info about what the YWCA is doing should be shared.
- Engagement and Advocacy: what are we measuring? Social media analytics is one thing that can be measured, but how can we add more non-Board member volunteers, how can we add more partnerships with similar organizations. We need to determine how we can measure impact.
- Financial Vitality: overall exposure of the organization can boost financial vitality, existing list of major donors - add 3 per year. Talk about/share our successes.Events can increase our reach, new relationships, testimonials from recent graduates - all will help support the goal of financial sustainability.


## Adjourn Meeting

Carole Calvert-Baxter adjourned the meeting at $6: 36 \mathrm{pm}$

YWCA GREAT LAKES BAY REGION<br>BAY CITY, MICHIGAN<br>FINANCIAL STATEMENTS<br>DECEMBER 31, 2022

WEINLANDER FITZHUGH
Certified Public Accountants \& Advisors

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# INDEPENDENT ACCOUNTANT'S REVIEW REPORT 

May 4, 2023
To the Management
YWCA Great Lakes Bay Region
Bay City, Michigan
We have reviewed the accompanying financial statements of YWCA Great Lakes Bay Region (Organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Organization management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

## Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with U.S. generally accepted accounting principles. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of YWCA Great Lakes Bay Region and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

## Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with U.S. generally accepted accounting principles.


## YWCA GREAT LAKES BAY REGION Statement of Financial Position December 31, 2022

ASSETS
Cash ..... \$ 107,434
Contributions receivable ..... 107,716
Prepaid expenses ..... 1,266
Beneficial interest in endowment funds ..... 11,335
Investments ..... 331,826
Furniture and equipment - at cost
less accumulated depreciation of \$10,293 ..... 1,528
Total Assets ..... \$ 561,105
LIABILITIES AND NET ASSETS
Liabilities:
Accounts payable ..... \$ 1,823
Accrued payroll and benefits ..... 11,027
Agency liability ..... 6,905
Unearned revenue ..... 4,850
Total liabilities ..... 24,605
Net Assets:
Without donor restrictions
Funds acting as an endowment ..... 11,335
Undesignated ..... 410,165
Total net assets without donor restrictions ..... 421,500
With donor restrictions ..... 115,000
Total net assets ..... 536,500
Total Liabilities and Net Assets ..... \$ 561,105

## YWCA GREAT LAKES BAY REGION Statement of Activities For the Year Ended December 31, 2022

|  | Without Donor Restrictions |  | With Donor Restrictions |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Public Support and Other Revenue: |  |  |  |  |  |  |
| Public support - |  |  |  |  |  |  |
| Fundraising: |  |  |  |  |  |  |
| Special events | \$ | 26,573 | \$ | 0 | \$ | 26,573 |
| Less direct expenses |  | $(11,465)$ |  | 0 |  | $(11,465)$ |
| Net fundraising |  | 15,108 |  | 0 |  | 15,108 |
| Other public support: |  |  |  |  |  |  |
| Contributions and bequests |  | 11,426 |  | 0 |  | 11,426 |
| Grants |  | 166,415 |  | 70,000 |  | 236,415 |
| United Way allocation |  | 0 |  | 60,000 |  | 60,000 |
| Total other public support |  | 177,841 |  | 130,000 |  | 307,841 |
| Other revenue - |  |  |  |  |  |  |
| Net investment return |  | 16,537 |  | 0 |  | 16,537 |
| Net realized and unrealized loss on investments |  | $(71,884)$ |  | 0 |  | $(71,884)$ |
| Loss on sale of equipment |  | (54) |  | 0 |  | (54) |
| Sale of product revenue |  | 555 |  | 0 |  | 555 |
|  |  | $(54,846)$ |  | 0 |  | $(54,846)$ |
| Net assets released from time and program restrictions |  | 108,550 |  | $(108,550)$ |  | 0 |
| Total public support and other revenue |  | 246,653 |  | 21,450 |  | 268,103 |
| Expenses: |  |  |  |  |  |  |
| Program services |  | 183,396 |  | 0 |  | 183,396 |
| Supporting services |  | 57,972 |  | 0 |  | 57,972 |
| Total expenses |  | 241,368 |  | 0 |  | 241,368 |
| Change in net assets |  | 5,285 |  | 21,450 |  | 26,735 |
| Net assets at beginning of year |  | 416,215 |  | 93,550 |  | 509,765 |
| Net assets at end of year | \$ | 421,500 | \$ | 115,000 | \$ | 536,500 |

## Personnel and related costs

Payroll
Payroll taxes
Employee benefits

Other costs
Specific assistance
Supplies
Meetings, travel and conferences
Communications
Professional fees
Occupancy
Membership dues
Contractual services
Banking and investment fees
Advertising
Insurance
Equipment
Licenses and permits
Depreciation expense
Total functional expenses
Less expenses included in the expense on the Statement of Activities Direct fundraising expenses

Total expenses included in the expense section of Statement of Activities

## YWCA GREAT LAKES BAY REGION <br> Statement of Functional Expenses <br> For the Year Ended December 31, 2022

|  | Program Services |  |  |  | Support Services |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | Advocacy | Empowerment |  | Total Program Services | Management and General |  | Fundraising |  |  | Total Support Services |
| \$ 136,294 | \$ 23,170 | \$ | 77,688 | \$ 100,858 | \$ | 32,636 | \$ | 2,800 |  | \$ 35,436 |
| 13,743 | 2,336 |  | 7,834 | 10,170 |  | 2,611 |  | 962 |  | 3,573 |
| 4,235 | 720 |  | 2,414 | 3,134 |  | 805 |  | 296 |  | 1,101 |
| 154,272 | 26,226 |  | 87,936 | 114,162 |  | 36,052 |  | 4,058 |  | 40,110 |
| 17,780 | 0 |  | 17,780 | 17,780 |  | 0 |  | 0 |  | 0 |
| 12,864 | 2,500 |  | 3,200 | 5,700 |  | 6,364 |  | 800 |  | 7,164 |
| 11,218 | 1,907 |  | 6,394 | 8,301 |  | 2,132 |  | 785 |  | 2,917 |
| 11,049 | 1,878 |  | 6,298 | 8,176 |  | 2,211 |  | 662 |  | 2,873 |
| 10,483 | 1,782 |  | 5,975 | 7,757 |  | 2,297 |  | 429 |  | 2,726 |
| 8,137 | 1,383 |  | 4,638 | 6,021 |  | 1,546 |  | 570 |  | 2,116 |
| 6,081 | 1,034 |  | 3,466 | 4,500 |  | 1,155 |  | 426 |  | 1,581 |
| 5,023 | 0 |  | 2,037 | 2,037 |  | 2,228 |  | 758 |  | 2,986 |
| 4,252 | 723 |  | 2,424 | 3,147 |  | 807 |  | 298 |  | 1,105 |
| 4,245 | 0 |  | 800 | 800 |  | 1,500 |  | 1,945 |  | 3,445 |
| 4,154 | 706 |  | 2,368 | 3,074 |  | 845 |  | 235 |  | 1,080 |
| 2,623 | 446 |  | 1,495 | 1,941 |  | 498 |  | 184 |  | 682 |
| 435 | 0 |  | 0 | 0 |  | 120 |  | 315 |  | 435 |
| 217 | 0 |  | 0 | 0 |  | 217 |  | 0 |  | 217 |
| 252,833 | 38,585 |  | 144,811 | 183,396 |  | 57,972 |  | 11,465 |  | 69,437 |
| $(11,465)$ | 0 |  | 0 | 0 |  | 0 |  | $(11,465)$ |  | $(11,465)$ |
| \$ 241,368 | \$ 38,585 | \$ | 144,811 | \$183,396 | \$ | 57,972 | \$ | 0 |  | \$ 57,972 |

See accompanying notes to financial statements

## YWCA GREAT LAKES BAY REGION Statement of Cash Flows For the Year Ended December 31, 2022

Cash Flows From Operating Activities
Change in net assets ..... \$ 26,735
Adjustments to reconcile change in net assets
to net cash flows from operating activities:
Depreciation ..... 217
Net realized and unrealized gain on investments ..... 71,884
Loss on sale of equipment ..... 54
Investment income reinvested ..... $(14,516)$
Changes in operating assets and liabilities:
Accounts receivable$(75,466)$
Prepaid expenses$(1,101)$
Accounts payable ..... $(4,034)$
Accrued payroll and benefits ..... (37)
Unearned revenue ..... 530
Net cash flows from operating activities ..... 4,266
Cash Flows From Investing Activities
Purchase of fixed assets ..... $(1,701)$
Decrease in beneficial interest in endowment funds ..... 2,663
Net cash flows from investing activities ..... 962
Net increase in cash ..... 5,228
Cash - beginning of year ..... 102,206
Cash - end of year ..... \$ 107,434

# YWCA GREAT LAKES BAY REGION Notes To Financial Statements <br> For the Year Ended December 31, 2022 

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Description of Entity

The YWCA USA is dedicated to eliminating racism, empowering women and promoting peace, justice, freedom and dignity for all. In keeping with this mission, the YWCA Great Lakes Bay Region (Organization) functions as a women's leadership organization dedicated to improving the economic selfsufficiency of women and their families. Mission - driven programs and services include parenting, economic empowerment workshops, advocacy and professional development.

## Basis of Accounting

The financial statements are prepared on the accrual basis of accounting. Grant income is recognized when all requirements of the grant agreement have been fulfilled and program income is recognized when the program begins. Other revenue is recognized when earned. Expenses are recorded when incurred.

## Accounts Receivable

Accounts receivable are stated at actual less an allowance for uncollectible accounts. No such allowance was recorded for 2022. Accounts receivable consist mainly of amounts due from individuals and state agencies for services provided.

## Estimates

The process of preparing financial statements in conformity with U.S. generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

## Cash

The Organization maintains its cash in bank deposit accounts that, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

There were no non-cash operating, investing or financing activities during 2022.
Cash paid for interest was $\$ 0$ for the year ending December 31, 2022.

# YWCA GREAT LAKES BAY REGION Notes To Financial Statements <br> For the Year Ended December 31, 2022 

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. The Organization uses the allowance method to determine uncollectible unconditional promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. No allowance is necessary for 2022.

## Contributed Services

No amounts have been reflected in the financial statements for donated services. The Organization pays for most services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific programs, campaign solicitations, and various committee assignments.

## Fixed Assets and Depreciation

The Organization follows the practice of capitalizing the cost of all expenditures for furniture and equipment. Maintenance and repairs are charged to expense as incurred. Renewals and betterments are charged to the related property asset account. The fair value of donated fixed assets is capitalized upon receipt. When assets are retired, cost and accumulated depreciation are eliminated from the asset and accumulated depreciation accounts and the resulting profit or loss is included in income.

Donations of furniture and equipment are recorded as support at their estimated fair value. Such donations are reported as net assets without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Depreciation is provided on a straight-line basis over the estimated useful lives of the assets.
Furniture and equipment 5-10 years

# YWCA GREAT LAKES BAY REGION Notes To Financial Statements <br> For the Year Ended December 31, 2022 

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Net Assets

Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net assets with donor restrictions - Net assets subject to donor or certain grantor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources must be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

## Revenue and Revenue Recognition

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Conditional promises to give (those with a measurable performance or other barrier and a right of return) are not included as support until the conditions are substantially met.

Revenue for fundraising events consists of the cost of direct benefit to the donors (exchange portion) and contribution revenue. The Organization recognizes the contribution portion immediately and the exchange portion upon completion of the events. For the year ended December 31, 2022, Management has determined $\$ 5,700$ in sponsorship revenue to be the exchange portion recognized in 2022 as the events took place. Management has determined $\$ 20,873$ of gross fundraising revenue to be contribution revenue and it was recognized immediately.

In 2021 the Organization received $\$ 1,500$ for the 2023 Riverside Art Festival and $\$ 1,500$ for Women of Achievement 2023. These amounts are still carried over in unearned revenue. An additional $\$ 1,850$ was received for the 2023 Riverside Art Festival in 2022. A summary of total unearned revenue is below.

$$
\underline{2022}
$$$\underline{2021}$

Unearned revenue $\$ 4,850 \quad \$ 3,000$

# YWCA GREAT LAKES BAY REGION Notes To Financial Statements <br> For the Year Ended December 31, 2022 

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Functional Allocation Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited on the basis of time records and estimates made by the Organization's management.

## Events Occurring After Reporting Date

Management evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through the date of the accompanying Independent Accountant's Review Report, which is the date the financial statements were available to be issued.

## NOTE 2 -LIQUIDITY AND AVAILABILITY

The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Organization has various sources of liquidity at its disposal, including cash, accounts receivable, investments and a line of credit. In addition to financial assets available to meet general expenditures over the next 12 months, the Organization anticipates collecting sufficient revenue to cover general expenditures not covered by donorrestricted resources.

The following table reflects the Organization's financial assets as of December 31, 2022, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of contractual restrictions or internal board designations.

| Cash | 107,434 |  |
| :--- | ---: | ---: |
| Contributions receivable | 107,716 |  |
| Beneficial interest in endowment funds | 11,335 |  |
| Investments | 331,826 |  |
| Total financial assets |  | 558,311 |

Cash held for agent transactions
Cash and contributions receivable with time and purpose restrictions
Beneficial interest in endowment funds

Financial assets available to meet cash needs for general expenditures within one year

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# YWCA GREAT LAKES BAY REGION <br> Notes To Financial Statements <br> For the Year Ended December 31, 2022 

## NOTE 3 - FURNITURE AND EQUIPMENT

Furniture and equipment consists of the following as of December 31, 2022:

| Furniture | $\$ 10,210$ |
| :--- | ---: |
| Equipment | 1,611 |
| Less accumulated depreciation | 11,821 |
|  | \begin{tabular}{\|c|}
\hline
\end{tabular} $\mathbf{1 0 , 2 9 3 )}$ |

## NOTE 4 - RESTRICTIONS ON ASSETS

Net assets with donor restrictions are restricted for the following purposes or periods:
Subject to expenditure for specified purpose:
Grants \$ 115,000
Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended December 31, 2022.

| Expiration of time restrictions | $\$$ | 32,250 |
| :--- | :---: | ---: |
| Expiration of purpose restrictions |  | 76,300 |
| Net assets released from donor restrictions | $\$ \quad 108,550$ |  |

## NOTE 5-LINE OF CREDIT

The Organization has a $\$ 70,000$ secured revolving line of credit with Huntington Bank. Interest is payable monthly based on the LIBOR rate. Interest is calculated at 2.000 percentage points over the Index, resulting in an interest rate of $2.335 \%$ at December 31, 2022. As of December 31, 2022, the balance on the line of credit was $\$ 0$.

## NOTE 6 - INCOME TAXES

The Organization's income tax returns are subject to examination by the appropriate taxing jurisdictions. As of December 31, 2022, the Organization's federal tax returns generally remain open for the last three years.

The Organization is a non-profit organization and is tax exempt under Internal Revenue Code 501(c)(3); accordingly, no provision for federal or state income taxes is made in the accompanying financial statements.

# YWCA GREAT LAKES BAY REGION <br> Notes To Financial Statements <br> For the Year Ended December 31, 2022 

## NOTE 7 - INVESTMENTS AND FAIR VALUE MEASUREMENTS

Investments are stated at fair value and summarized as follows as of December 31, 2022:

| Money market | $\$ 1,236$ <br> Mutual funds | 310,590 |
| :--- | ---: | ---: |
|  | $\$ 331,826$ |  |

Financial Accounting Standards Board (FASB) Accounting Statement Codification (ASC) 820, Fair Value Measurements and Disclosures, establishes a framework for measuring value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, assets or liabilities.

Level 2 Quoted prices in markets that are not considered to be active or financial statements for which all significant inputs are observable, either directly or indirectly.

Level 3 Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The following table presents assets at fair value on a recurring basis during the period by level within the fair value hierarchy, as of December 31, 2022.

|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market | \$ | 21,236 | \$ | 0 | \$ | 0 | \$ 21,236 |
| Mutual funds |  | 310,590 |  | 0 |  | 0 | 310,590 |
| Total | \$ | 331,826 | \$ | 0 | \$ | 0 | \$331,826 |

Following is a description of the valuation methodologies used for assets measured at fair value.
Money market funds Valued at the net asset value (NAV) of shares held by the Organization at year-end.

Mutual funds Valued at the net asset value (NAV) of shares held by the Organization at year-end.

# YWCA GREAT LAKES BAY REGION Notes To Financial Statements <br> For the Year Ended December 31, 2022 

## NOTE 8 - BENEFICIAL INTEREST FOUNDATION

The Organization is the beneficiary under two endowment fund agreements with the Bay Area Community Foundation (BACF). The agency fund represents an endowment established by the Organization and is therefore included in the statement of financial position in the amount of $\$ 11,335$. The donor advised portion, $\$ 12,395$, is included on the statement of financial position of the BACF. The donor advised fund was established in 2011 with donor contributions. The contributions to the donor advised fund are not included on the accompanying statement of financial position. The Organization does not exercise any control over the principal of the funds but, based on a formula, certain amounts of the fund may be distributed to and expended by the Organization.

Variance power has been granted to the BACF for the assets in the endowment fund. If the Organization ceases to exist or no longer performs its functions under the provisions of the agreement, the BACF shall continue to administer and disburse fund assets in a manner deemed appropriate.

The endowment fund includes funds designated by the Organization. As required by U.S. GAAP, net assets associated with endowment funds, including funds designated by the Organization to function as endowments, are classified and reported based on the existence or absence of donor-imposed restriction.

Investment and spending policies are determined by the BACF.

## Endowment Net Asset Composition by Type of Fund as of December 31, 2022

|  | Without Donor <br> Restrictions |
| :---: | :---: | :---: |
|  | $\$$11,335 |

Changes in Endowment Net Assets for the Year Ended December 31, 2022

|  | Without Donor <br> Restrictions |  |
| :---: | :---: | :---: |
| Endowment net assets, beginning of the year | \$ | 13,999 |
| Investment return: |  |  |
| Investment income |  | 377 |
| Net depreciation (realized and unrealized) |  | $(2,902)$ |
| Total investment return |  | $(2,525)$ |
| Expenses: |  |  |
| Administrative and investment fees |  | (139) |
| Total expenses |  | (139) |
| Endowment net assets, end of the year | \$ | 11,335 |

# YWCA GREAT LAKES BAY REGION <br> Notes To Financial Statements <br> For the Year Ended December 31, 2022 

## NOTE 9 - LEASES

The Organization leased office space at $\$ 600$ a month during 2022. There was a flood in the office space and they were working from home from May - August having no rent payment for those four months. The original lease ended February 2023 and the Organization became a month-to-month tenant. Rent expense for this lease was $\$ 4,800$

The Organization signed a lease in 2019 with Ricoh for copiers. Total expense for 2022 relating to this lease was $\$ 4,052$. The lease ends in May 2023 and the Organization does not plan to extend this lease.

Future minimum lease payments are as follows:

| Ricoh | $\$$1,634 <br> United Way Bay County | 1,200 <br> 2023 Total |
| :--- | :---: | :---: |
|  | $\$ \quad 2,834$ |  |

YWCA Great Lakes Bay Region
Statement of Activity by Class

[^1]| $\begin{gathered} 1 \\ \substack{1 \\ \text { Adminstratio } \\ n} \\ \hline \end{gathered}$ | Wellness | $\begin{gathered} \text { Total } 1 \\ \text { Administratio } \\ \mathrm{n} \end{gathered}$ | $\begin{gathered} 2 \text { Fund } \\ \begin{array}{c} \text { Developme } \\ \mathrm{nt} \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { Donor } \\ \text { Relations } \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \text { Total } 2 \\ \text { Fund } \\ \text { Developme } \\ \text { nt } \end{gathered}$ | 3 WEEP | Women's Econ Empw Prog | Young Women Choosing Action | Total 3 WEEP | 6 Events | Riverside Art Fest | Wmn of Achievmt | Total 6 Events | $\begin{gathered} 7 \\ \text { Advocacy } \\ \hline \end{gathered}$ | $\begin{gathered} \text { InterACT, } \\ \text { DEI } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Total 7 } \\ \text { Advocacy } \\ \hline \end{gathered}$ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 0.00 |  |  | 0.00 |  | 0.00 |  | 0.00 |  |  |  | 0.00 |  | 11,000.00 | 11,000.00 | 11,000.00 |
|  |  | 0.00 | 465.00 |  | 465.00 |  |  |  | 0.00 |  | 20,329.00 |  | 20,329.00 |  | 100.00 | 100.00 | 20,894.00 |
|  |  | 0.00 |  |  | 0.00 |  |  |  | 0.00 |  |  |  | 0.00 |  |  | 0.00 | 0.00 |
| 4,035.00 |  | 4,035.00 | 855.00 | 59.85 | 914.85 |  |  |  | 0.00 |  | 5,750.00 | 4,000.00 | 9,750.00 |  |  | 0.00 | 14,699.85 |
|  |  | 0.00 | 872.53 |  | 872.53 |  |  |  | 0.00 |  |  |  | 0.00 |  |  | 0.00 | 872.53 |
| 4,035.00 | 0.00 | 4,035.00 | 1,727.53 | 59.85 | 1,787.38 | 0.00 | 0.00 | \$ 0.00 | \$ 0.00 | 0.00 | \$ 5,750.00 | 4,00.00 | 9,750.00 | 0.00 | \$ 0.00 | 0.00 | \$ 15,52.38 |
|  |  | 0.00 | 10.00 |  | 10.00 |  |  |  | 0.00 |  |  |  | 0.00 |  |  | 0.00 | 10.00 |
| 6,165.60 |  | 6,165.60 |  |  | 0.00 |  |  |  | 0.00 |  |  |  | 0.00 |  |  | 0.00 | 6,165.60 |
| 10,200.60 | 0.00 | S 10,20.60 | 2,202.53 | 59.85 | 2,262,38 | 0.00 | 0.00 | 0.00 | \$ 0.00 | 0.00 | 26,079.00 | 4,000.00 | 30,079.00 | 0.00 | 11,100.00 | 11,100.00 | \$ 53,61.98 |
| 10,200.60 | 0.00 | 10,200.60 | 2,202.53 | 59.85 | 2,262,38 | 0.00 | s 0.00 | \$ 0.00 | \$ 0.00 | 0.00 | 26,079.00 | 4,000.00 | 30,079.00 | 0.00 | 11,100.00 | 11,100.00 | \$ 53,641.98 |


|  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4,450.00 |  |  |  | 4,450.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 410.00 |  |  |  | 410.00 |  | 30.00 |  |  |  | 30.00 |  | 4,890.00 |
|  | 666.02 |  |  |  | 666.02 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 100.00 |  |  |  | 100.00 |  |  |  |  |  | 0.00 |  | 766.02 |
|  | ${ }^{857.85}$ |  |  |  | 857.85 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0 |  | 857.85 |
|  | 2,198.22 |  |  |  | 2,198.22 |  |  |  |  |  | 0.00 |  |  |  | 360.00 |  |  |  | 360.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 2,558.22 |
| \$ | $8,172.09$ | s | 0.00 S |  | ${ }^{8,172.09}$ | \$ | 0.00 | s | 0.00 | \$ | 0.00 | \$ | 0.00 | s | 360.00 | \$ | 0.00 | \$ | 360.00 0.00 | \$ | 0.00 |  | 510.00 | s | 0.00 | s | 510.00 0.00 | s | 30.00 | \$ | 0.00 | \$ | 30.00 0.00 |  | 9,072.09 |
|  | 8,959.76 |  |  |  | 8,959.76 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 8,959.76 |
|  | 189.74 |  |  |  | 189.74 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 1,984.88 |  |  |  | 1,944.88 |  |  |  |  |  | 0.00 |  | 2,174.62 |
|  | 38.78 |  |  |  | 38.78 |  | 5.01 |  |  |  | 5.01 |  |  |  |  |  |  |  | 0.00 |  |  |  | 358.59 |  | 20.88 |  | 379.47 |  |  |  | 3.56 |  | 3.56 |  | 426.82 |
|  | 2,647.01 |  |  |  | 2,647.01 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 2,647.01 |
|  | 191.94 |  |  |  | 191.94 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 191.94 |
|  | 57.37 |  |  |  | 57.37 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 57.3 |
|  | 331.39 |  |  |  | 331.39 |  |  |  |  |  | 0.00 |  |  |  | 57.94 |  | 74.23 |  | 132.17 |  |  |  | 28.38 |  |  |  | 28.38 |  |  |  | 61.90 |  | 61.90 |  | 553.8 |
|  | 2,219.21 |  |  |  | 2,219.21 |  | 263.26 |  |  |  | 263.26 |  |  |  | 1,140.31 |  |  |  | 1,140.31 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 3.622.78 |
|  | 20.00 |  |  |  | 20.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 1,156.47 |  |  |  | 1,156.47 |  |  |  |  |  | 0.00 |  | 1,176.47 |
|  | 276.00 |  |  |  | 276.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 276.00 |
|  | 2,857.05 |  |  |  | 2,857.05 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 2,857.05 |
|  | 1,799.35 |  |  |  | 1,719.35 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 1.799.35 |
| s | 19,507.60 | s | 0.00 |  | 19,507.60 | \$ | 268.27 | s | 0.00 | \$ | 268.27 | \$ | 0.00 |  | 1,198.25 | \$ | ${ }^{74.23}$ | \$ | 1,272.48 | \$ | 0.00 |  | 3,528.32 | s | ${ }^{20.88}$ | s | 3,599.20 | s | 0.00 | \$ | 65.46 | \$ | 65.46 | \$ | 24,663.01 |
|  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 0.00 |
|  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 892.51 |  | 89.51 |  | 892.51 |
|  | 223.09 |  |  |  | 223.09 |  |  |  |  |  | 0.00 |  |  |  | 7.92 |  |  |  | 7.92 |  |  |  | 24.01 |  |  |  | 24.01 |  |  |  |  |  | 0.00 |  | 255.0 |
|  | 2,156.66 |  |  |  | 2,156.66 |  | 181.58 |  |  |  | 181.58 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 2,338.24 |
|  | 734.02 |  |  |  | 734.02 |  | 100.00 |  | 79.46 |  | 179.46 |  |  |  | 75.68 |  |  |  | 75.68 |  |  |  | 814.75 |  |  |  | 814.75 |  | 90.05 |  |  |  | 90.05 |  | 1,893.96 |
|  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  | 2,817.99 |  | 1,209.19 |  | 4,027.18 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 4,027.18 |
|  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  | 2,637.42 |  | 1,200.00 |  | 3,837.42 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 3,837.42 |
| s | 3,113.77 | s | 0.00 S |  | 3,113.77 | \$ | 281.58 | s | 79.46 | \$ | 361.04 | \$ | 0.00 |  | 5,539.01 | \$ | 2,409.19 | \$ | 7,948.20 | \$ | 0.00 |  | 838.76 | s | 0.00 | s | 838.76 | s | 90.05 | \$ | 892.51 | \$ | 982.56 | \$ | 13,244.33 |
|  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 0.00 |
|  | 37,479.70 |  | 2.929.81 |  | 40,409.51 |  |  |  | 270.47 |  | 270.47 |  |  |  | 30,981.43 |  | 2,024.60 |  | 33,00.03 |  |  |  | 2,587.41 |  |  |  | 2,587.41 |  | 362.48 |  | 6,899.77 |  | .262.25 |  | 83,535.67 |
|  | 4,044.46 |  | 224.13 |  | 4,26.59 |  |  |  | 20.69 |  | 20.69 |  |  |  | 3,895.06 |  | 154.87 |  | 4,049.93 |  |  |  | 203.61 |  |  |  | 20.61 |  | 27.73 |  | 527.82 |  | 555.55 |  | 9,098.37 |
|  | 2,003.35 |  |  |  | 2,003.35 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 2,003.35 |
|  | 152.40 |  |  |  | 152.40 |  |  |  |  |  | 0.00 |  |  |  | 304.62 |  | 52.40 |  | 357.02 |  |  |  |  |  |  |  | 0.00 |  |  |  | 187.33 |  | 187.33 |  | 699.7 |
|  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 2,974.50 |  |  |  | 2,974.50 |  |  |  |  |  | 0.00 |  | 2,974.50 |
| \$ | 43,679.91 |  | 3,153.94 |  | 46,833.85 | 5 | 0.00 | \$ | 291.16 | \$ | 291.16 | \$ | 0.00 | s | 35,181.11 | s | 2,231.87 |  | 37,412.98 | \$ | 0.00 |  | 5,76.52 |  | 0.00 |  | 5,76.52 |  | 390.21 |  | 7,614.92 | \$ | 005.13 | \$ | 98,300.64 |





# YWCA Great Lakes Bay Region 

## Statement of Activity Comparison

January - July, 2023

|  | Total |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan - Jul, 2023 |  | Jan - Jul, 2022 |  | Change |  |
|  |  |  |  |  |  |  |
| Revenue |  |  |  |  |  |  |
| 101 Grant Income |  | 11,000.00 |  | 98,064.58 |  | -87,064.58 |
| 102 Program/Event Income |  | 20,894.00 |  | 19,432.70 |  | 1,461.30 |
| 103 Contributions |  |  |  |  |  | 0.00 |
| 103.1 Corporate Contributions |  | 14,699.85 |  | 1,250.00 |  | 13,449.85 |
| 103.2 Individual Contributions |  | 872.53 |  | 3,889.94 |  | -3,017.41 |
| Total 103 Contributions | \$ | 15,572.38 | \$ | 5,139.94 | \$ | 10,432.44 |
| Sales of Product Revenue |  | 10.00 |  | 405.00 |  | -395.00 |
| Uncategorized Revenue |  | 6,165.60 |  |  |  | 6,165.60 |
| Total Revenue | \$ | 53,641.98 | \$ | 123,042.22 | -\$ | 69,400.24 |
| Gross Profit | \$ | 53,641.98 | \$ | 123,042.22 | -\$ | 69,400.24 |
| Expenditures |  |  |  |  |  |  |
| 200 Facilities and Equipment |  |  |  |  |  | 0.00 |
| 201 Building Rent and Parking |  | 4,890.00 |  | 6,150.24 |  | -1,260.24 |
| 202 Equip Rental \& Maintenance |  | 766.02 |  | 578.14 |  | 187.88 |
| 204 Property Insurance |  | 857.85 |  |  |  | 857.85 |
| 206 Telephone \& Telecomm |  | 2,558.22 |  | 2,324.69 |  | 233.53 |
| Total 200 Facilities and Equipment | \$ | 9,072.09 | \$ | 9,053.07 | \$ | 19.02 |
| 300 Operating Expenses - Fixed |  |  |  |  |  | 0.00 |
| 301 Accounting, Bookkpg, Audit |  | 8,959.76 |  | 2,749.50 |  | 6,210.26 |
| 302 Advertising/Marketing |  | 2,174.62 |  | 4,184.77 |  | -2,010.15 |
| 303 Bank fees |  | 426.82 |  | 192.07 |  | 234.75 |
| 305 Conferences \& Meetings |  | 2,647.01 |  |  |  | 2,647.01 |
| 310 Depreciation expense |  | 191.94 |  | 431.95 |  | -240.01 |
| 311 Interest Expense |  | 57.37 |  | 73.57 |  | -16.20 |
| 312 Meals |  | 553.84 |  | 3,628.05 |  | -3,074.21 |
| 313 Memberships \& Subscriptions |  | 3,622.78 |  | 3,724.09 |  | -101.31 |
| 314 Permits, License Fees |  | 1,176.47 |  | 200.00 |  | 976.47 |
| 324 Website Design \& Maintce. |  | 276.00 |  | 1,298.40 |  | -1,022.40 |
| 325 Insurance, Liability, D \& O |  | 2,857.05 |  | 3,540.55 |  | -683.50 |
| 330 Investment Fees |  | 1,719.35 |  | 1,846.22 |  | -126.87 |
| Total 300 Operating Expenses - Fixed | \$ | 24,663.01 | \$ | 21,869.17 | \$ | 2,793.84 |
| 400 Operating Expenses - Variable |  |  |  |  |  | 0.00 |
| 405 Books, Library, Reference |  | 892.51 |  | 533.31 |  | 359.20 |
| 410 Postage, Mailings |  | 255.02 |  | 312.91 |  | -57.89 |
| 420 Printing and Copying |  | 2,338.24 |  | 3,089.76 |  | -751.52 |
| 425 Supplies - Class/Office |  | 1,893.96 |  | 8,255.36 |  | -6,361.40 |
| 426 Supplies - Gas Cards/Gift Cards |  | 4,027.18 |  |  |  | 4,027.18 |
| 430 Stipends to Indiv. |  | 3,837.42 |  | 8,342.73 |  | -4,505.31 |
| Total 400 Operating Expenses - Variable | \$ | 13,244.33 | \$ | 20,534.07 | -\$ | 7,289.74 |
| 500 Personnel Expenses |  |  |  |  |  | 0.00 |
| 501 Salaries \& Wages |  | 83,535.67 |  | 67,896.16 |  | 15,639.51 |
| 502 Payroll Taxes |  | 9,098.37 |  | 7,788.31 |  | 1,310.06 |
| 503 Benefits - Health Insur |  |  |  | 160.00 |  | -160.00 |
| 504 Benefits - Retirement |  | 2,003.35 |  | 2,603.47 |  | -600.12 |
| 515 Mileage |  | 696.75 |  | 989.97 |  | -293.22 |
| 520 Training \& Continuing Ed |  |  |  | 350.00 |  | -350.00 |
| 525 Outside Contract Services |  | 2,974.50 |  | 5,022.86 |  | -2,048.36 |
| Total 500 Personnel Expenses | \$ | 98,308.64 | \$ | 84,810.77 | \$ | 13,497.87 |
| Total Expenditures | \$ | 145,288.07 | \$ | 136,267.08 | \$ | 9,020.99 |
| Net Operating Revenue | -\$ | 91,646.09 | -\$ | 13,224.86 | -\$ | 78,421.23 |
| Other Revenue |  |  |  |  |  |  |
| 104 Investment Income (Expense) |  | 3,144.27 |  | 7,100.81 |  | -3,956.54 |
| Unrealized Gain(Loss) |  | 24,938.92 |  | -64,968.98 |  | 89,907.90 |
| Total Other Revenue | \$ | 28,083.19 | -\$ | 57,868.17 | \$ | 85,951.36 |
| Net Other Revenue | \$ | 28,083.19 | -\$ | 57,868.17 | \$ | 85,951.36 |
| Net Revenue | -\$ | 63,562.90 | -\$ | 71,093.03 | \$ | 7,530.13 |

YWCA Great Lakes Bay Region
Budget vs. Actuals: 2023 Budget - FY23 P\&L
January - July, 2023

|  | Total |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual |  | Budget |  | over Budget |  | \% of Budget |
| Revenue |  |  |  |  |  |  |  |
| 101 Grant Income |  | 11,000.00 |  | 103,055.19 |  | -92,055.19 | 10.67\% |
| 102 Program/Event Income |  | 20,894.00 |  | 19,541.69 |  | 1,352.31 | 106.92\% |
| 103 Contributions |  | 0.00 |  | 0.00 |  | 0.00 |  |
| 103.1 Corporate Contributions |  | 14,699.85 |  | 13,125.00 |  | 1,574.85 | 112.00\% |
| 103.2 Individual Contributions |  | 872.53 |  | 8,425.69 |  | -7,553.16 | 10.36\% |
| 103.3 Board Giving |  | 0.00 |  | 1,750.00 |  | -1,750.00 | 0.00\% |
| Total 103 Contributions | \$ | 15,572.38 | \$ | 23,300.69 | -\$ | 7,728.31 | 66.83\% |
| 105 Fee for Service |  | 0.00 |  | 4,666.69 |  | -4,666.69 | 0.00\% |
| Sales of Product Revenue |  | 10.00 |  | 0.00 |  | 10.00 |  |
| Uncategorized Revenue |  | 6,165.60 |  | 0.00 |  | 6,165.60 |  |
| Total Revenue | \$ | 53,641.98 | \$ | 150,564.26 | -\$ | 96,922.28 | 35.63\% |
| Gross Profit | \$ | 53,641.98 | \$ | 150,564.26 | -\$ | 96,922.28 | 35.63\% |
| Expenditures |  |  |  |  |  |  |  |
| 200 Facilities and Equipment |  | 0.00 |  | 0.00 |  | 0.00 |  |
| 201 Building Rent and Parking |  | 4,890.00 |  | 7,116.69 |  | -2,226.69 | 68.71\% |
| 202 Equip Rental \& Maintenance |  | 766.02 |  | 3,791.69 |  | -3,025.67 | 20.20\% |
| 204 Property Insurance |  | 857.85 |  | 0.00 |  | 857.85 |  |
| 206 Telephone \& Telecomm |  | 2,558.22 |  | 1,458.31 |  | 1,099.91 | 175.42\% |
| Total 200 Facilities and Equipment | \$ | 9,072.09 | \$ | 12,366.69 | -\$ | 3,294.60 | 73.36\% |
| 300 Operating Expenses - Fixed |  | 0.00 |  | 0.00 |  | 0.00 |  |
| 301 Accounting, Bookkpg, Audit |  | 8,959.76 |  | 6,125.00 |  | 2,834.76 | 146.28\% |
| 302 Advertising/Marketing |  | 2,174.62 |  | 1,516.69 |  | 657.93 | 143.38\% |
| 303 Bank fees |  | 426.82 |  | 350.00 |  | 76.82 | 121.95\% |
| 305 Conferences \& Meetings |  | 2,647.01 |  | 1,750.00 |  | 897.01 | 151.26\% |
| 310 Depreciation expense |  | 191.94 |  | 408.31 |  | -216.37 | 47.01\% |
| 311 Interest Expense |  | 57.37 |  | 0.00 |  | 57.37 |  |
| 312 Meals |  | 553.84 |  | 3,791.69 |  | -3,237.85 | 14.61\% |
| 313 Memberships \& Subscriptions |  | 3,622.78 |  | 1,750.00 |  | 1,872.78 | 207.02\% |
| 314 Permits, License Fees |  | 1,176.47 |  | 116.69 |  | 1,059.78 | 1008.20\% |
| 324 Website Design \& Maintce. |  | 276.00 |  | 466.69 |  | -190.69 | 59.14\% |
| 325 Insurance, Liability, D \& O |  | 2,857.05 |  | 2,333.31 |  | 523.74 | 122.45\% |
| 330 Investment Fees |  | 1,719.35 |  | 1,458.31 |  | 261.04 | 117.90\% |
| Total 300 Operating Expenses - Fixed | \$ | 24,663.01 | \$ | 20,066.69 | \$ | 4,596.32 | 122.91\% |
| 400 Operating Expenses - Variable |  | 0.00 |  | 0.00 |  | 0.00 |  |
| 405 Books, Library, Reference |  | 892.51 |  | 3,500.00 |  | -2,607.49 | 25.50\% |
| 410 Postage, Mailings |  | 255.02 |  | 350.00 |  | -94.98 | 72.86\% |
| 420 Printing and Copying |  | 2,338.24 |  | 991.69 |  | 1,346.55 | 235.78\% |
| 425 Supplies - Class/Office |  | 1,893.96 |  | 2,625.00 |  | -731.04 | 72.15\% |
| 426 Supplies - Gas Cards/Gift Cards |  | 4,027.18 |  | 6,125.00 |  | -2,097.82 | 65.75\% |
| 430 Stipends to Indiv. |  | 3,837.42 |  | 4,520.81 |  | -683.39 | 84.88\% |
| Total 400 Operating Expenses - Variable | \$ | 13,244.33 | \$ | 18,112.50 | -\$ | 4,868.17 | 73.12\% |
| 500 Personnel Expenses |  | 0.00 |  | 0.00 |  | 0.00 |  |
| 501 Salaries \& Wages |  | 83,535.67 |  | 92,925.00 |  | $-9,389.33$ | 89.90\% |
| 502 Payroll Taxes |  | 9,098.37 |  | 8,166.69 |  | 931.68 | 111.41\% |
| 504 Benefits - Retirement |  | 2,003.35 |  | 1,808.35 |  | 195.00 | 110.78\% |
| 515 Mileage |  | 696.75 |  | 1,283.35 |  | -586.60 | 54.29\% |
| 520 Training \& Continuing Ed |  | 0.00 |  | 1,050.00 |  | -1,050.00 | 0.00\% |
| 525 Outside Contract Services |  | 2,974.50 |  | 3,500.00 |  | -525.50 | 84.99\% |
| Total 500 Personnel Expenses | \$ | 98,308.64 | \$ | 108,733.39 | -\$ | 10,424.75 | 90.41\% |
| Total Expenditures | \$ | 145,288.07 | \$ | 159,279.27 | -\$ | 13,991.20 | 91.22\% |
| Net Operating Revenue | -\$ | 91,646.09 | -\$ | 8,715.01 | -\$ | 82,931.08 | 1051.59\% |
| Other Revenue |  |  |  |  |  |  |  |
| 104 Investment Income (Expense) |  | 3,144.27 |  | 0.00 |  | 3,144.27 |  |
| Unrealized Gain(Loss) |  | 24,938.92 |  | 0.00 |  | 24,938.92 |  |
| Total Other Revenue | \$ | 28,083.19 | \$ | 0.00 | \$ | 28,083.19 |  |
| Net Other Revenue | \$ | 28,083.19 | \$ | 0.00 | \$ | 28,083.19 |  |
| Net Revenue | -\$ | 63,562.90 | -\$ | 8,715.01 | -\$ | 54,847.89 | 729.35\% |

# YWCA Great Lakes Bay Region Statement of Activity Comparison 

July 2023

|  | Total |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul 2023 |  | Jul 2022 (PY) |  | Change |  |
| Revenue |  |  |  |  |  |  |
| 101 Grant Income |  |  |  | 0.00 |  | 0.00 |
| 103 Contributions |  |  |  |  |  | 0.00 |
| 103.2 Individual Contributions |  | 170.00 |  | 1,585.00 |  | -1,415.00 |
| Total 103 Contributions | \$ | 170.00 | \$ | 1,585.00 | -\$ | 1,415.00 |
| Sales of Product Revenue |  |  |  | 300.00 |  | -300.00 |
| Total Revenue | \$ | 170.00 | \$ | 1,885.00 | -\$ | 1,715.00 |
| Gross Profit | \$ | 170.00 | \$ | 1,885.00 | -\$ | 1,715.00 |
| Expenditures |  |  |  |  |  |  |
| 200 Facilities and Equipment |  |  |  |  |  | 0.00 |
| 201 Building Rent and Parking |  | 650.00 |  |  |  | 650.00 |
| 202 Equip Rental \& Maintenance |  | 339.30 |  |  |  | 339.30 |
| 204 Property Insurance |  | 653.25 |  |  |  | 653.25 |
| 206 Telephone \& Telecomm |  | 354.35 |  | 364.96 |  | -10.61 |
| Total 200 Facilities and Equipment | \$ | 1,996.90 | \$ | 364.96 | \$ | 1,631.94 |
| 300 Operating Expenses - Fixed |  |  |  |  |  | 0.00 |
| 301 Accounting, Bookkpg, Audit |  | 530.00 |  | 400.00 |  | 130.00 |
| 302 Advertising/Marketing |  |  |  | 241.41 |  | -241.41 |
| 303 Bank fees |  |  |  | 5.00 |  | -5.00 |
| 310 Depreciation expense |  | 23.88 |  | 61.69 |  | -37.81 |
| 311 Interest Expense |  | 57.37 |  | 73.57 |  | -16.20 |
| 312 Meals |  | 57.74 |  | 129.14 |  | -71.40 |
| 313 Memberships \& Subscriptions |  | 312.73 |  | 253.24 |  | 59.49 |
| 324 Website Design \& Maintce. |  | 276.00 |  | 248.40 |  | 27.60 |
| 325 Insurance, Liability, D \& O |  | 817.95 |  | 815.45 |  | 2.50 |
| Total 300 Operating Expenses - Fixed | \$ | 2,075.67 | \$ | 2,227.90 | -\$ | 152.23 |
| 400 Operating Expenses - Variable |  |  |  |  |  | 0.00 |
| 405 Books, Library, Reference |  | 115.00 |  |  |  | 115.00 |
| 410 Postage, Mailings |  | 133.10 |  | 285.40 |  | -152.30 |
| 420 Printing and Copying |  | 545.74 |  | 574.72 |  | -28.98 |
| 425 Supplies - Class/Office |  | 115.84 |  | -906.00 |  | 1,021.84 |
| 426 Supplies - Gas Cards/Gift Cards |  | 175.00 |  |  |  | 175.00 |
| 430 Stipends to Indiv. |  | 36.59 |  | 405.00 |  | -368.41 |
| Total 400 Operating Expenses - Variable | \$ | 1,121.27 | \$ | 359.12 | \$ | 762.15 |
| 500 Personnel Expenses |  |  |  |  |  | 0.00 |
| 501 Salaries \& Wages |  | 10,384.56 |  | 9,842.31 |  | 542.25 |
| 502 Payroll Taxes |  | 837.36 |  | 870.44 |  | -33.08 |
| 504 Benefits - Retirement |  | 267.80 |  | 257.50 |  | 10.30 |
| 515 Mileage |  | 93.08 |  | 223.65 |  | -130.57 |
| 525 Outside Contract Services |  | 312.00 |  |  |  | 312.00 |
| Total 500 Personnel Expenses | \$ | 11,894.80 | \$ | 11,193.90 | \$ | 700.90 |
| Total Expenditures | \$ | 17,088.64 | \$ | 14,145.88 | \$ | 2,942.76 |
| Net Operating Revenue | -\$ | 16,918.64 | -\$ | 12,260.88 | -\$ | 4,657.76 |
| Net Revenue | -\$ | 16,918.64 | -\$ | 12,260.88 | -\$ | 4,657.76 |

## YWCA Great Lakes Bay Region

 Statement of Financial Position ComparisonAs of July 31, 2023

|  | Total |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of Jul 31, 2023 |  | As of Jul 31, 2022 |  | Change |  | \% Change |
|  |  |  |  |  |  |  |  |
| ASSETS |  |  |  |  |  |  |  |
| Current Assets |  |  |  |  |  |  |  |
| Bank Accounts |  |  |  |  |  |  |  |
| 1st State Bank Checking |  | 41,050.83 |  | 96,808.61 |  | -55,757.78 | -57.60\% |
| Diaper Bank |  |  |  |  |  | 0.00 |  |
| Diaper Bank - Arenac |  | 2,900.56 |  | 4,093.83 |  | -1,193.27 | -29.15\% |
| Diaper Bank - Bay |  | 3,713.86 |  | 3,387.50 |  | 326.36 | 9.63\% |
| Total Diaper Bank | \$ | 6,614.42 | \$ | 7,481.33 | -\$ | 866.91 | -11.59\% |
| Huntington Checking |  | 81.00 |  | 126.00 |  | -45.00 | -35.71\% |
| Total Bank Accounts | \$ | 47,746.25 | \$ | 104,415.94 | -\$ | 56,669.69 | -54.27\% |
| Accounts Receivable |  |  |  |  |  |  |  |
| Accounts receivable |  | 74,166.00 |  | 15,250.02 |  | 58,915.98 | 386.33\% |
| Total Accounts Receivable | \$ | 74,166.00 | \$ | 15,250.02 | \$ | 58,915.98 | 386.33\% |
| Other Current Assets |  |  |  |  |  |  |  |
| BACF Endowment Fund |  | 11,335.17 |  | 13,998.54 |  | -2,663.37 | -19.03\% |
| Huntington Investment |  | 358,190.19 |  | 328,443.12 |  | 29,747.07 | 9.06\% |
| Total Other Current Assets | \$ | 369,525.36 | \$ | 342,441.66 | \$ | 27,083.70 | 7.91\% |
| Total Current Assets | \$ | 491,437.61 | \$ | 462,107.62 | \$ | 29,329.99 | 6.35\% |
| Fixed Assets |  |  |  |  |  |  |  |
| Accumulated depreciation |  | -10,484.81 |  | -10,884.36 |  | 399.55 | 3.67\% |
| Computer software |  | 1,610.58 |  | 445.64 |  | 1,164.94 | 261.41\% |
| Furniture and Equipment |  | 10,209.85 |  | 11,268.97 |  | -1,059.12 | -9.40\% |
| Total Fixed Assets | \$ | 1,335.62 | \$ | 830.25 | \$ | 505.37 | 60.87\% |
| Other Assets |  |  |  |  |  |  |  |
| Security Deposits |  | 1,500.00 |  | 0.00 |  | 1,500.00 |  |
| Total Other Assets | \$ | 1,500.00 | \$ | 0.00 | \$ | 1,500.00 |  |
| TOTAL ASSETS | \$ | 494,273.23 | \$ | 462,937.87 | \$ | 31,335.36 | 6.77\% |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |
| Current Liabilities |  |  |  |  |  |  |  |
| Accounts Payable |  |  |  |  |  |  |  |
| Accounts payable |  | 1,458.08 |  | 1,035.00 |  | 423.08 | 40.88\% |
| Total Accounts Payable | \$ | 1,458.08 | \$ | 1,035.00 | \$ | 423.08 | 40.88\% |
| Credit Cards |  |  |  |  |  |  |  |
| 1st State Bank Credit Card |  | 2,514.09 |  | 2,359.12 |  | 154.97 | 6.57\% |
| Total Credit Cards | \$ | 2,514.09 | \$ | 2,359.12 | \$ | 154.97 | 6.57\% |
| Other Current Liabilities |  |  |  |  |  |  |  |
| Accrued Wages |  | 5,996.41 |  |  |  | 5,996.41 |  |
| Deferred Revenue |  | 1,500.00 |  | 3,000.00 |  | -1,500.00 | -50.00\% |
| Diaper Bank Funds |  | 6,614.42 |  | 7,481.33 |  | -866.91 | -11.59\% |
| Payroll Liabilities |  | 0.00 |  | 3,961.54 |  | -3,961.54 | -100.00\% |
| Cares Act Co. Soc Sec Deferral |  | 0.00 |  | 3,203.50 |  | -3,203.50 | -100.00\% |
| Federal Taxes (941/944) |  | 2,529.02 |  | 2,448.26 |  | 80.76 | 3.30\% |
| MII Income Tax |  | 403.76 |  | 401.96 |  | 1.80 | 0.45\% |
| milocal Tax |  | 31.49 |  |  |  | 31.49 |  |
| MI Unemployment Tax |  | 20.14 |  | 117.25 |  | -97.11 | -82.82\% |
| SUTA Payable |  | 1.00 |  | 1.00 |  | 0.00 | 0.00\% |
| YWCA Retirement Company |  | 267.82 |  | 257.52 |  | 10.30 | 4.00\% |
| Total Payroll Liabilities | \$ | 3,253.23 | \$ | 10,391.03 | -\$ | 7,137.80 | -68.69\% |
| Total Other Current Liabilities | \$ | 17,364.06 | \$ | 20,872.36 | -\$ | 3,508.30 | -16.81\% |
| Total Current Liabilities | \$ | 21,336.23 | \$ | 24,266.48 | -\$ | 2,930.25 | -12.08\% |
| Total Liabilities | \$ | 21,336.23 | \$ | 24,266.48 | -\$ | 2,930.25 | -12.08\% |
| Equity |  |  |  |  |  |  |  |
| Temp. Restricted Net Assets |  |  |  |  |  | 0.00 |  |
| Bay Area Community Foundation |  | 11,335.17 |  | 13,998.54 |  | -2,663.37 | -19.03\% |
| Total Temp. Restricted Net Assets |  | 11,335.17 | \$ | 13,998.54 | -\$ | 2,663.37 | -19.03\% |
| Unrestricted Net Assets |  | 525,164.73 |  | 495,765.88 |  | 29,398.85 | 5.93\% |
| Net Revenue |  | -63,562.90 |  | -71,093.03 |  | 7,530.13 | 10.59\% |
| Total Equity |  | 472,937.00 | \$ | 438,671.39 | \$ | 34,265.61 | 7.81\% |
| TOTAL LIABILITIES AND EQUITY |  | 494,273.23 | \$ | 462,937.87 | \$ | 31,335.36 | 6.77\% |


|  |  | $\underset{\substack{\text { iministratio } \\ n}}{1}$ |  | Wellness |  | Total 1 <br>  <br> Administratio n |  | 2 Fund nt |  | Donor |  | Total 2 <br> Fund <br> velopme <br> nt |  | WEEP ${ }^{\text {W }}$ | $\underset{\text { Womp }}{\text { Wome }}$ | $\begin{aligned} & \text { n's Econ } \\ & \text { w Prog } \end{aligned}$ |  | Young Women hoosing Action | Total | 3 WEEP |  | vents |  | $\begin{aligned} & \text { iverside } \\ & \text { art Fest } \end{aligned}$ |  | mn of |  | Total 6 Events |  | $7_{\text {ocacy }}$ |  | interACT, DEI |  | Total 7 dvocacy |  | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 101 Grant Income |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  | 0.00 |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 11,000.00 |  | 11,000.00 |  | 11,000.00 |
| 102 Program/Event Income |  |  |  |  |  | 0.00 |  | 465.00 |  |  |  | 465.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 20,329.00 |  |  |  | 20,329.00 |  |  |  | 100.00 |  | 100.00 |  | 20,894.00 |
| 103 Contributions |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 0.00 |
| 103.1 Corporate Contributions |  | 4,03.00 |  |  |  | 4,035.00 |  | 1,355.00 |  | 59.85 |  | 1,414.85 |  |  |  |  |  |  |  | 0.00 |  |  |  | 5,750.00 |  | 4,500.00 |  | 10,250.00 |  |  |  |  |  | 0.00 |  | 15,699.85 |
| 103.2 Individual Contributions |  |  |  |  |  | 0.00 |  | 1,720.35 |  |  |  | 1,720.35 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 1,720.35 |
| Total 103 Contributions | s | 4,035.00 | s | 0.00 | s | 4,035.00 | \$ | 3,075.35 | s | 59.85 | \$ | 3,135.20 | \$ | 0.00 \$ | s | 0.00 | \$ | 0.00 | s | 0.00 | s | 0.00 | s | 5,750.00 | s | 4,500.00 | s | 10,250.00 | s | 0.00 | s | 0.00 | s | 0.00 | s | 17,420.20 |
| Sales of Product Revenue |  |  |  |  |  | 0.00 |  | 10.00 |  |  |  | 10.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 10.00 |
| Uncategorized Revenue |  | 6,165.60 |  |  |  | 165.60 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 6,165.6 |
| Total Revenue | s | 10,200.60 | s | 0.00 | s | 10,20.60 | 5 | 3,550.35 | s | 59.85 | s | 3,610.20 | \$ | 0.00 \$ | s | 0.00 | s | 0.00 | s | 0.00 | \$ | 0.00 | s | 26,079.00 | s | 4,500. | s | 30,579.00 | s | 0.00 | s | 11,100.00 | s | 11,100.00 | s | 55,489.80 |
| Gross Profit | s | 10,200.60 | s | 0.00 |  | 10,20.60 |  | 3,550.35 | \$ | 59.85 | \$ | 3,610.20 | \$ | 0.00 \$ |  | 0.00 | \$ | 0.00 | s | 0.00 | \$ | 0.00 | ${ }^{2}$ | 26,079.00 | s | 4,500.00 | \$ | 30,579.00 | s | 0.00 | s | 11,100.00 |  | 11,100.00 |  | 55,489.80 |
| Expenditures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 200 Facilities and Equipment |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 0.00 |
| 201 Building Rent and Parking |  | 7,450.00 |  |  |  | 7,450.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 410.00 |  |  |  | 410.00 |  | 30.00 |  |  |  | 30.00 |  | 7,890.00 |
| 202 Equip Rental \& Maintenance |  | 89274 |  |  |  | 892.74 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 100.00 |  |  |  | 100.00 |  |  |  |  |  | 0.00 |  | 992.74 |
| 204 Property Insurance |  | 857.85 |  |  |  | 857.85 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 857.85 |
| 205 Utilities |  | 4.34 |  |  |  | 4.34 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 4.34 |
| 206 Telephone \& Telecomm |  | 2,491.59 |  |  |  | 2,491.59 |  |  |  |  |  | 0.00 |  |  |  | 400.00 |  |  |  | 400.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 2,891.59 |
| Total 200 Facilities and Equipment | s | 11,696.52 | s | 0.00 | s | 11,696.52 | s | 0.00 | s | 0.00 | \$ | 0.00 | \$ | 0.00 \$ | s | 400.00 | \$ | 0.00 | s | 400.00 | \$ | 0.00 | s | 510.00 | s | 0.00 | \$ | 510.00 | s | 30.00 | s | 0.00 | s | 30.00 | s | 12,636.52 |
| 300 Operating Expenses - Fixed |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 0.00 |
| 301 Accounting, Bookkp, Audit |  | 9,48976 |  |  |  | 9,489,76 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0 |  | 9,489.76 |
| 302 Advertising/Marketing |  | 189.74 |  |  |  | 189.74 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 1,984.88 |  |  |  | 1,984.88 |  |  |  |  |  | 0 |  | 2,174.62 |
| 303 Bank fees |  | 38.78 |  |  |  | 38.78 |  | 5.01 |  |  |  | 5.01 |  |  |  |  |  |  |  | 0.00 |  |  |  | 358.59 |  | 20.88 |  | 379.47 |  |  |  | ${ }^{3.56}$ |  | ${ }^{3.56}$ |  | 426.82 |
| 305 Conferences \& Meetings |  | $1,662.01$ |  |  |  | 1,662.01 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 1,66201 |
| 310 Depreciation expense |  | 215.82 |  |  |  | 215.82 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 215.82 |
| 311 Interest Expense |  | 57.37 |  |  |  | 57.37 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 57.37 |
| 312 Meals |  | 420.29 |  |  |  | 420.29 |  |  |  |  |  | 0.00 |  |  |  | 57.94 |  | ${ }^{74.23}$ |  | 132.17 |  |  |  | 28.38 |  |  |  | 28.38 |  |  |  | 61.90 |  | 61.90 |  | 642.74 |
| 313 Memberships \& Subscriptions |  | 2,723.05 |  |  |  | 2,723.05 |  | 263.26 |  |  |  | 263.26 |  |  |  | 1,180.24 |  |  |  | 1,180.24 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 4,166.55 |
| 314 Permits, License Fees |  | 20.00 |  |  |  | 20.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 1,156.47 |  |  |  | 1,156.47 |  |  |  |  |  | 0.00 |  | 1,176.47 |
| 324 Website Design \& Mainte. |  | 277.00 |  |  |  | 276.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 276.00 |
| 325 Insurace, Liability, D \& O |  | 2,857.05 |  |  |  | 2,857.05 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0 |  | 2,857.05 |
| 326 Legal Fees |  | 2,532.50 |  |  |  | 2,532.50 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0 |  | 2,52.50 |
| 330 Investment Fees |  | 1,719,35 |  |  |  | 1,719.35 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 1,719.35 |
| Total 300 Operating Expenses - Fixed | s | 22,201.72 | s | 0.00 |  | 22,201.72 | s | 268.27 | s | 0.00 | s | 268.27 | \$ | 0.00 \$ | s | 1,238.18 | \$ | ${ }^{74.23}$ | \$ | 1,312.41 | \$ | 0.00 \$ | s | 3,528.32 | s | 20.88 | \$ | 3,549.20 | s | 0.00 | s | 65.46 | s | 65.46 |  | 27,397.06 |
| 400 Operating Expenses - Variable |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 0.00 |
| 405 Books, Library, Reference |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 984.51 |  | 984.51 |  | 984.5 |
| 410 Postage, Mallings |  | 223.09 |  |  |  | ${ }^{223.09}$ |  |  |  |  |  | 0.00 |  |  |  | 7.92 |  |  |  | 7.92 |  |  |  | 24.01 |  | 198.00 |  | 222.01 |  |  |  |  |  | 0.00 |  | 453.02 |
| 420 Printing and Copying |  | 2,66932 |  |  |  | 2,669.32 |  | 181.58 |  |  |  | 181.58 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 113.00 |  | 113.00 |  |  |  |  |  | 0.00 |  | $2,963.90$ |
| 425 Supplies - Class/office |  | 1,303.56 |  |  |  | 1,303.56 |  | 100.00 |  | 79.46 |  | 179.46 |  |  |  | 75.68 |  | 197.27 |  | 272.95 |  |  |  | 814.75 |  | 90.58 |  | 905.33 |  | 90.05 |  |  |  | 90.05 |  | 2,751.35 |
| 426 Supplies - Gas Cards/Gift Cards |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  | 3,317.99 |  | 1,209,19 |  | 4,527.18 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0 |  | 4,527.18 |
| 430 Stipends to Indiv. |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  | 2,825.26 |  | 1,200.00 |  | 4,025.26 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 4,025.26 |
| Total 400 Operating Expenses - Variable | s | 4,195.97 | s | 0.00 | s | 4,195.97 | \$ | 281.58 | s | ${ }^{79.46}$ | s | ${ }^{361.04}$ | \$ | 0.00 s | s | 6,226.85 | \$ | 2,606.46 | \$ | 8,833.31 | \$ | 0.00 | s | ${ }^{83.76}$ | s | 401.58 | s | 1,240.34 | s | 90.05 | s | 984.51 | s | 1,074.56 | s | 15,705.22 |
| 500 Personnel Expenses |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 0.00 |
| 501 Salaries \& Wages |  | 42,739.37 |  | 2,929.81 |  | 45,669.18 |  |  |  | 27.47 |  | 270.47 |  |  |  | 34,818.17 |  | 2,024.60 |  | 36,822.77 |  |  |  | 2,587.41 |  | 415.09 |  | 3,002.50 |  | 362.48 |  | 7,526.51 |  | 7,888.99 |  | 93,673.91 |
| 502 Payroll Taxes |  | 4,446.82 |  | 224.13 |  | 4,670.95 |  |  |  | 20.69 |  | 20.69 |  |  |  | 4,243,31 |  | 154.87 |  | 4,398.18 |  |  |  | 203.61 |  | 31.76 |  | 235.37 |  | 27.73 |  | 55.76 |  | 603.49 |  | 9,928.68 |
| 504 Benefits - Retirement |  | 2,271.15 |  |  |  | 2,271.15 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0 |  | 2.27.15 |
| 515 Mileage |  | 183.11 |  |  |  | 183.11 |  |  |  |  |  | 0.00 |  |  |  | 330.44 |  | 52.40 |  | 33284 |  |  |  |  |  |  |  | 0.00 |  |  |  | 733 |  | 3 |  | 753.28 |
| 525 Outside Contract Serices |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  | 2,974.50 |  |  |  | 2,974.50 |  |  |  | 600.00 |  | 600.00 |  | 3,574.50 |
| Total 500 Personnel Expenses | s | 49,640.45 | \$ | 3,153.94 | s | 52,794.39 | \$ | 0.00 | s | 29.16 | \$ | 291.16 | \$ | 0.00 | s | 39,391.92 | \$ | 2,231.87 | \$ | 41,623.79 | \$ | 0.00 | 5 | 5,765.52 | s | 446.85 | s | 6,21237 | s | 390.21 | s | 8,889.60 | s | 9,279.81 | S | 110,201.52 |
| Total Expenditures | s | 87,734.66 | s | 3,153.94 | s | 90,888.60 | s | 549.85 | S | 370.62 | \$ | 920.47 | s | 0.00 S | s | 47,256.95 | \$ | 4.912 .56 | \$ | 52,169.51 | \$ | 0.00 | s | $10,642.60$ | s | 869.31 | s | 11,511.91 | s | 510.26 | s | 9,939.57 | s | 10,449.83 | S | 165,940.32 |
| Net Operating Revenue |  | 77,534.06 | -s | 3,153.94 | -s | 80,688.00 | s 3 | 3,000.50 | -s | ${ }^{310.77}$ | \$ | 2,689.73 | \$ | 0.00 | -s | 47,256.95 | -s | $4,912.56$ | -s | 52,169.51 | s | 0.00 | 1 | 15,436.40 | s | 3,630.69 | s | 19,067.09 | -s | 510.26 | s | 1,160.43 | s | ${ }^{650.17}$ |  | 110,450.52 |
| Other Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 104 Investment Income (Expense) |  | 3,144.27 |  |  |  | 3,144.27 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 3,144.27 |
| Unrealized Gain(Loss) |  | 24,938.92 |  |  |  | 24,938.92 |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  |  |  | 0.00 |  |  |  |  |  | 0.00 |  | 24,938.92 |
| Total Other Revenue | 5 | 28,083.19 | s | 0.00 | $s$ | 28,083.19 | s | 0.00 | s | 0.00 | \$ | 0.00 | \$ | 0.00 s | 5 | 0.00 | \$ | 0.00 | \$ | 0.00 | \$ | 0.00 | s | 0.00 | s | 0.00 | \$ | 0.00 | s | 0.00 | s | 0.00 | s | 0.00 | s | 28,083.19 |
| Net Other Revenue | s | 28,083.19 | \$ | 0.00 | s | 28,083.19 | s | 0.00 | \$ | 0.00 | \$ | 0.00 | \$ | 0.00 \$ | s | 0.00 | \$ | 0.00 | \$ | 0.00 | \$ | 0.00 | s | 0.00 | s | 0.00 | \$ | 0.00 |  | 0.00 | s | 0.00 | S | 0.00 | s | 28,083.19 |
| Net Revenue |  | 49,450.87 | -s | 3,153.94 | -s | 52,604.81 | 53 | 3,000.50 | - | 310.7 | \$ | 2,69.73 | \$ | 0.00 | -s | 47,256 | -s | 4,912.56 | -s | 52,169.51 | \$ | 0.00 | 1 | 15,4 | s | 3,630.69 | s | 19,067.09 | -s | 510.26 | s | 1,16 | \$ | 60.17 |  | ${ }^{82,367.3}$ |

## YWCA Great Lakes Bay Region

## Statement of Activity YTD Comparison

January - August, 2023

|  | Total |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan - Aug, 2023 |  | Jan - Aug, 2022 |  |  |  | \% Change |
|  |  |  |  | Y) |  |  |  |
| Revenue |  |  |  |  |  |  |  |
| 101 Grant Income |  | 11,000.00 |  | 98,064.58 |  | -87,064.58 | -88.78\% |
| 102 Program/Event Income |  | 20,894.00 |  | 20,432.70 |  | 461.30 | 2.26\% |
| 103 Contributions |  |  |  |  |  | 0.00 |  |
| 103.1 Corporate Contributions |  | 15,699.85 |  | 2,250.00 |  | 13,449.85 | 597.77\% |
| 103.2 Individual Contributions |  | 1,720.35 |  | 5,129.94 |  | -3,409.59 | -66.46\% |
| Total 103 Contributions | \$ | 17,420.20 | \$ | 7,379.94 | \$ | 10,040.26 | 136.05\% |
| Sales of Product Revenue |  | 10.00 |  | 555.00 |  | -545.00 | -98.20\% |
| Uncategorized Revenue |  | 6,165.60 |  |  |  | 6,165.60 |  |
| Total Revenue | \$ | 55,489.80 | \$ | 126,432.22 | -\$ | 70,942.42 | -56.11\% |
| Gross Profit | \$ | 55,489.80 | \$ | 126,432.22 | -\$ | 70,942.42 | -56.11\% |
| Expenditures |  |  |  |  |  |  |  |
| 200 Facilities and Equipment |  |  |  |  |  | 0.00 |  |
| 201 Building Rent and Parking |  | 7,890.00 |  | 6,150.24 |  | 1,739.76 | 28.29\% |
| 202 Equip Rental \& Maintenance |  | 992.74 |  | 1,008.20 |  | -15.46 | -1.53\% |
| 204 Property Insurance |  | 857.85 |  |  |  | 857.85 |  |
| 205 Utilities |  | 4.34 |  |  |  | 4.34 |  |
| 206 Telephone \& Telecomm |  | 2,891.59 |  | 2,773.47 |  | 118.12 | 4.26\% |
| Total 200 Facilities and Equipment | \$ | 12,636.52 | \$ | 9,931.91 | \$ | 2,704.61 | 27.23\% |
| 300 Operating Expenses - Fixed |  |  |  |  |  | 0.00 |  |
| 301 Accounting, Bookkpg, Audit |  | 9,489.76 |  | 3,265.00 |  | 6,224.76 | 190.65\% |
| 302 Advertising/Marketing |  | 2,174.62 |  | 4,184.77 |  | -2,010.15 | -48.03\% |
| 303 Bank fees |  | 426.82 |  | 229.86 |  | 196.96 | 85.69\% |
| 305 Conferences \& Meetings |  | 1,662.01 |  |  |  | 1,662.01 |  |
| 310 Depreciation expense |  | 215.82 |  | 493.64 |  | -277.82 | -56.28\% |
| 311 Interest Expense |  | 57.37 |  | 73.57 |  | -16.20 | -22.02\% |
| 312 Meals |  | 642.74 |  | 3,806.03 |  | -3,163.29 | -83.11\% |
| 313 Memberships \& Subscriptions |  | 4,166.55 |  | 4,341.97 |  | -175.42 | -4.04\% |
| 314 Permits, License Fees |  | 1,176.47 |  | 200.00 |  | 976.47 | 488.24\% |
| 324 Website Design \& Maintce. |  | 276.00 |  | 1,298.40 |  | -1,022.40 | -78.74\% |
| 325 Insurance, Liability, D \& O |  | 2,857.05 |  | 3,540.55 |  | -683.50 | -19.30\% |
| 326 Legal Fees |  | 2,532.50 |  |  |  | 2,532.50 |  |
| 330 Investment Fees |  | 1,719.35 |  | 1,846.22 |  | -126.87 | -6.87\% |
| Total 300 Operating Expenses - Fixed | \$ | 27,397.06 | \$ | 23,280.01 | \$ | 4,117.05 | 17.68\% |
| 400 Operating Expenses - Variable |  |  |  |  |  | 0.00 |  |
| 405 Books, Library, Reference |  | 984.51 |  | 533.31 |  | 451.20 | 84.60\% |
| 410 Postage, Mailings |  | 453.02 |  | 372.91 |  | 80.11 | 21.48\% |
| 420 Printing and Copying |  | 2,963.90 |  | 3,485.43 |  | -521.53 | -14.96\% |
| 425 Supplies - Class/Office |  | 2,751.35 |  | 9,158.45 |  | -6,407.10 | -69.96\% |
| 426 Supplies - Gas Cards/Gift Cards |  | 4,527.18 |  |  |  | 4,527.18 |  |
| 430 Stipends to Indiv. |  | 4,025.26 |  | 10,762.73 |  | -6,737.47 | -62.60\% |
| Total 400 Operating Expenses - Variable | \$ | 15,705.22 | \$ | 24,312.83 | -\$ | 8,607.61 | -35.40\% |
| 500 Personnel Expenses |  |  |  |  |  | 0.00 |  |
| 501 Salaries \& Wages |  | 93,673.91 |  | 77,726.05 |  | 15,947.86 | 20.52\% |
| 502 Payroll Taxes |  | 9,928.68 |  | 8,553.64 |  | 1,375.04 | 16.08\% |
| 503 Benefits - Health Insur |  |  |  | 160.00 |  | -160.00 | -100.00\% |
| 504 Benefits - Retirement |  | 2,271.15 |  | 2,860.97 |  | -589.82 | -20.62\% |
| 515 Mileage |  | 753.28 |  | 1,095.50 |  | -342.22 | -31.24\% |
| 520 Training \& Continuing Ed |  |  |  | 649.00 |  | -649.00 | -100.00\% |
| 525 Outside Contract Services |  | 3,574.50 |  | 5,022.86 |  | -1,448.36 | -28.84\% |
| Total 500 Personnel Expenses | \$ | 110,201.52 | \$ | 96,068.02 | \$ | 14,133.50 | 14.71\% |
| Total Expenditures | \$ | 165,940.32 | \$ | 153,592.77 | \$ | 12,347.55 | 8.04\% |
| Net Operating Revenue |  | 110,450.52 | -\$ | 27,160.55 | -\$ | 83,289.97 | -306.66\% |
| Other Revenue |  |  |  |  |  |  |  |
| 104 Investment Income (Expense) |  | 3,144.27 |  | 7,100.81 |  | -3,956.54 | -55.72\% |
| Unrealized Gain(Loss) |  | 24,938.92 |  | -64,968.98 |  | 89,907.90 | 138.39\% |
| Total Other Revenue | \$ | 28,083.19 | -\$ | 57,868.17 | \$ | 85,951.36 | 148.53\% |
| Net Other Revenue | \$ | 28,083.19 | -\$ | 57,868.17 | \$ | 85,951.36 | 148.53\% |
| Net Revenue |  | 82,367.33 | -\$ | 85,028.72 | \$ | 2,661.39 | 3.13\% |

## YWCA Great Lakes Bay Region

Budget vs. Actuals: 2023 Budget - FY23 P\&L
January - August, 2023


# YWCA Great Lakes Bay Region Statement of Activity Comparison <br> August 2023 

|  | Total |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Aug 2023 |  | Aug 2022 (PY) |  | Change |  | \% Change |
| Revenue |  |  |  |  |  |  |  |
| 102 Program/Event Income |  |  |  | 1,000.00 |  | -1,000.00 | -100.00\% |
| 103 Contributions |  |  |  |  |  | 0.00 |  |
| 103.1 Corporate Contributions |  | 1,000.00 |  | 1,000.00 |  | 0.00 | 0.00\% |
| 103.2 Individual Contributions |  | 847.82 |  | 1,240.00 |  | -392.18 | -31.63\% |
| Total 103 Contributions | \$ | 1,847.82 | \$ | 2,240.00 | -\$ | 392.18 | -17.51\% |
| Sales of Product Revenue |  |  |  | 150.00 |  | -150.00 | -100.00\% |
| Total Revenue | \$ | 1,847.82 | \$ | 3,390.00 | -\$ | 1,542.18 | -45.49\% |
| Gross Profit | \$ | 1,847.82 | \$ | 3,390.00 | -\$ | 1,542.18 | -45.49\% |
| Expenditures |  |  |  |  |  |  |  |
| 200 Facilities and Equipment |  |  |  |  |  | 0.00 |  |
| 201 Building Rent and Parking |  | 3,000.00 |  |  |  | 3,000.00 |  |
| 202 Equip Rental \& Maintenance |  | 226.72 |  | 430.06 |  | -203.34 | -47.28\% |
| 205 Utilities |  | 4.34 |  |  |  | 4.34 |  |
| 206 Telephone \& Telecomm |  | 333.37 |  | 448.78 |  | -115.41 | -25.72\% |
| Total 200 Facilities and Equipment | \$ | 3,564.43 | \$ | 878.84 | \$ | 2,685.59 | 305.58\% |
| 300 Operating Expenses - Fixed |  |  |  |  |  | 0.00 |  |
| 301 Accounting, Bookkpg, Audit |  | 530.00 |  | 515.50 |  | 14.50 | 2.81\% |
| 303 Bank fees |  |  |  | 37.79 |  | -37.79 | -100.00\% |
| 305 Conferences \& Meetings |  | -985.00 |  |  |  | -985.00 |  |
| 310 Depreciation expense |  | 23.88 |  | 61.69 |  | -37.81 | -61.29\% |
| 312 Meals |  | 88.90 |  | 177.98 |  | -89.08 | -50.05\% |
| 313 Memberships \& Subscriptions |  | 543.77 |  | 617.88 |  | -74.11 | -11.99\% |
| 326 Legal Fees |  | 2,532.50 |  |  |  | 2,532.50 |  |
| Total 300 Operating Expenses - Fixed | \$ | 2,734.05 | \$ | 1,410.84 | \$ | 1,323.21 | 93.79\% |
| 400 Operating Expenses - Variable |  |  |  |  |  | 0.00 |  |
| 405 Books, Library, Reference |  | 92.00 |  |  |  | 92.00 |  |
| 410 Postage, Mailings |  | 198.00 |  | 60.00 |  | 138.00 | 230.00\% |
| 420 Printing and Copying |  | 625.66 |  | 395.67 |  | 229.99 | 58.13\% |
| 425 Supplies - Class/Office |  | 857.39 |  | 903.09 |  | -45.70 | -5.06\% |
| 426 Supplies - Gas Cards/Gift Cards |  | 500.00 |  |  |  | 500.00 |  |
| 430 Stipends to Indiv. |  | 187.84 |  | 2,420.00 |  | -2,232.16 | -92.24\% |
| Total 400 Operating Expenses - Variable | \$ | 2,460.89 | \$ | 3,778.76 | -\$ | 1,317.87 | -34.88\% |
| 500 Personnel Expenses |  |  |  |  |  | 0.00 |  |
| 501 Salaries \& Wages |  | 10,138.24 |  | 9,829.89 |  | 308.35 | 3.14\% |
| 502 Payroll Taxes |  | 830.31 |  | 765.33 |  | 64.98 | 8.49\% |
| 504 Benefits - Retirement |  | 267.80 |  | 257.50 |  | 10.30 | 4.00\% |
| 515 Mileage |  | 56.53 |  | 105.53 |  | -49.00 | -46.43\% |
| 520 Training \& Continuing Ed |  |  |  | 299.00 |  | -299.00 | -100.00\% |
| 525 Outside Contract Services |  | 600.00 |  |  |  | 600.00 |  |
| Total 500 Personnel Expenses | \$ | 11,892.88 | \$ | 11,257.25 | \$ | 635.63 | 5.65\% |
| Total Expenditures | \$ | 20,652.25 | \$ | 17,325.69 | \$ | 3,326.56 | 19.20\% |
| Net Operating Revenue | -\$ | 18,804.43 | -\$ | 13,935.69 | -\$ | 4,868.74 | -34.94\% |
| Net Revenue | -\$ | 18,804.43 | -\$ | 13,935.69 | -\$ | 4,868.74 | -34.94\% |

## YWCA Great Lakes Bay Region

 Statement of Financial Position ComparisonAs of August 31, 2023


## Nicole Napolitano

Bay Arenac Intermediate School District Assistant Director of Early Childhood

Submission Date

Date

Name

Residence Address

Personal Phone Number

Personal E-mail

Employer Information

Employer Address

Work Phone Number

Work E-mail

Preferred Method of Contact

With which gender do you most identify? (please select one)

Ethnicity (please select all that apply)

Oct 12, 2023 9:04 AM

Oct 12, 2023

Nicole Napolitano

7 Bay Shore
Bay City, MI, 48706
(989) 312-0450
napolitanon@baisd.net

Bay Arenac Intermediate School District Assistant Director of Early Childhood

4223 Two Mile Rd
Bay City, Michigan, 48706
(989) 312-0450
napolitanon@baisd.net

## Work

## Female

## White/Caucasian

41-65
civic, community, fraternal, political, professional, recreational, religious, social).

## Education/Training/Certificate

 S|  | Organization | Role/Title | Dates of Service |
| :---: | :---: | :---: | :---: |
| 1 | Imagination Library | Board <br> Member | 8/2021 to <br> present |
| 2 | Saginaw Valley Leadership <br> Network | member | $8 / 2018$ to <br> present |
| 3 | Great Start Collaborative | member | 2013-present |
| 4 | MAASE-Early Childhood COP | Chair | 2020-2023 |
| 5 | Career Center Advisory | member | 2019-present |

How do you feel YWCA GLBR would benefit from your involvement on the Board?

Skills, experience, and interests (please check all that apply)

Please list any groups, organizations, or businesses
that you could serve as a liaison to on behalf of YWCA GLBR.

BA Secondary Education
Early Childhood Endorsement and Special Education Endorsement
MAT Learning and Behavioral Disorders
Special Education Supervisor Certificate
EDS (Central Office Administration-May 2024)
Adaptive Schools Certified
Crisis Prevention and Intervention-Certified

As an active member of the Early Childhood Community within Bay and Arenac County I could assist with linking community organizations to school resources. Furthermore, as a parent of a young girl in Bay County, I can provide parental perspective.
Education, instruction Special events

| Personnel, human resources | Administration, management |  |
| :--- | :--- | :--- |
| Grant writing | Nonprofit experience | Fundraising |
| Community service | Outreach, advocacy | Policy development |
| Program development/evaluation | Public relations, communications |  |

## Great Start Collaborative

Liason to all local school districts within Bay and Arenac Counties
Saginaw Valley State University


Oct 12, 2023

## YWCA Great Lakes Bay Region Strategic Plan Revision (2024-2026)

Mission: The YWCA Great Lakes Bay Region is dedicated to eliminating racism, empowering women and promoting peace, justice, freedom and dignity for all.

## Vision Statement:

The YWCA GLBR is the leader for social change through our programs, which challenge racism and promote meaningful advancement for all women.

## Values:

The YWCA GLBR has an inclusive and empathetic culture, led by an active and collaborative board and staff. Our programs and advocacy are community driven, person-centered, intentional, and have a tangible impact.

## Focus Areas:

1. Service \& Impact: YWCA GLBR programs will work toward our mission of eliminating racism and empowering women.
a. YWCA GLBR staff and board will ensure the current programs are aligned with the needs of the community and our mission.
i. The YWCA GLBR will complete a community needs assessment survey within 18 months of adopting this plan, to identify ways to expand or evolve current programs.
b. Staff will analyze program evaluations annually to measure if participants are reporting any meaningful growth after the completion of our programs.
i. Our goal is for the Women's Economic Empowerment Program participants to report increased stability, hope, resources and decreased reliance on public assistance after graduation.
ii. Our goal for InterACT participants is to report increased interest in intercultural understanding and decrease in unconscious bias.
c. The YWCA GLBR will provide the community with high quality, impactful programs, where the outcomes can be shared publicly.
i. Participation will remain constant or increase in each county.
ii. Retention rates will be monitored with a goal of decreasing the number of women who do not finish.
2. Financial Vitality: The YWCA GLBR is focused on financial stability, holding ourselves to a standard of fiscal responsibility, to meet the needs of the present without compromising the future.
a. Ensure our resources meet or exceed anticipated needs:
i. Meet fund development targets, control spending, and engage with new programs/events only when they are supported by grants or sponsorships.
ii. Investigate traditional fund development tools like estate gifts, fundraising campaigns, along with the responsible use of our investment account to allow us to fund operations and our organizational goals.
b. Add new donors and like minded supporters who will attend our events, join our cause through volunteering and financial support.
i. Make appeals to past Women of Achievement honorees, invite 3 new major donors to our database/appeals, Staff will invite Board members to assist with our fundraising efforts on social media.
ii. Develop a process to regularly evaluate member retention data.
c. Identify innovative sources for funding by:
i. Collaborating with existing partners on programs that can be funded by new federal or state sources.
ii. Increase fee for service revenue annually.
d. Regularly evaluate fundraising events for: alignment with mission, attendance, financial success and ease of execution.
i. Compare data from previous years events to assess successes and potential areas for improvement.
3. Engagement \& Advocacy: The YWCA GLBR's advocacy efforts are a part of our overall engagement strategy to increase support for an environment that will support our mission.
a. Assert ourselves as the regional coordinator and leader in the area of women's issues and racial justice/anti-racism work.
i. Increased attendance at non-traditional group events or meetings annually to develop new relationships and show the YWCA is committed to making a difference in more broad community goals.
b. Add to our base of support to help us accomplish our mission:
i. Identify and engage with three like-minded organizations in our Region annually, in order to reach new supporters to build awareness and momentum.
ii. Increase Board and Staff attendance at community events, where we can serve as brand ambassadors promoting the YWCA GLBR.
iii. Begin a robust volunteer program, so the YWCA GLBR can rely on volunteers to increase our capacity and reach.
c. Increase public awareness of our organization and mission through work to:
i. Share program success stories with funders, community partners, and the community at large six times per year.
ii. The creation of a comprehensive annual marketing and community engagement plan.
d. Measure outcomes of all community engagement efforts, as we work consistently toward improvement.
i. We will track the number of 1.) new volunteers, 2.) non-board committee members, 4.) increased number of people attending ticketed events and 4.) results of graduate/partner listening sessions.
4. Organizational Development: The YWCA GLBR board and staff leads the organization with the passion and capacity to exemplify our organization's values. Make the YWCA GLBR a positive contributor to the lives of staff members, and achieve a mutually beneficial work/life balance in order to get the most from our team and reduce the risk of turnover.
a. Ensure all staff members have annual performance reviews, provide a venue for employee feedback and consider wage and benefit adjustments regularly.
i. Provide competitive base wages based on peer organization review.
b. Offer annual staff training opportunities and continuing education (either locally or from other sister YWCAs) to grow internal capabilities.
c. Add new technology that can support the YWCA GLBR staff and board to "work smarter, not harder."
d. Maintain formal Board of Directors orientation process for consistent and judicious orientation and invest in ongoing education for Board members.
i. Annually survey the Board of Directors and conduct a self-review evaluation.
5. Innovation: The YWCA GLBR is focused on evolution and growth, focused on big ideas and being at the forefront of these issues in the Region. (MB: propose cutting this area of focus...two of the goals were repeats of ones listed above, the only one that was left fit into Organizational Development above.)

[^0]:    $\xlongequal{\$ 425,071}$

[^1]:    Revenue
    101 Grant Income
    102 Program/Event Incom
    103.1 Corporate Contributions
    103.2 Individual Contributions
    Total 103 Contributions

    Sales of Product Revenue
    Sales of Product Revenue
    Total Revernue
    Total Revenue
    Gross Profit
    Expenditures
    200 Facilities and Equipment
    201 Building Rent and Parking
    ${ }_{2} 202$ Equip Rental \& Maintenance
    204 Property Insurance
    206 Telephone \& Telecomm
    Total 200 Facilities and Equin
    Total 200 Facilities and Equipmen
    300 Operating Expenses - Fixed
    301 Accounting, Bookkpg. Au
    301 Accounting, Bookkpg, A
    302 Advertising/Marketing
    303 Bank fees
    305 Conferences \& Meeting
    310 Depreciation expense
    311 Interest Expense
    312 Meals
    313 Memberships \& Subscriptions
    314 Permits, License Fees
    324 Wessite Design \& Maintce.
    325 Insurance, Liability, D 80
    330 Investment Fee
    Tota 300 Operating Expenses - Fixed
    405 Boocs, Library, Reference
    410 Postage, Malings
    420 Printing and Copying
    425 Supplies - Class/Office
    426 Supplies - Gas Cards/Gift Cards
    430 Stipends to Indiv.
    Total 400 Operating Expenses - Variable
    500 Personnel Expenses
    501 Salaries $\&$ Wages
    501 Salaries $\$$ Wages
    502 Payroll Taxes
    515 Mileage
    525 Outside Contract Services
    Total 500 Personnel Expenses
    Total Expenditures
    Other Revenue
    104 Investment Income (Expense)
    Unrealized Gain(Loss)
    Total Other Revenue
    Net Other Revenu
    Net Revenue

